



CRAIG O'NEILL - DIRECTOR OF BUSINESS DEVELOPMENT

METHANE SOLUTIONS VIRTUAL SUMMIT

SEPTEMBER 30, 2020



FLIR AT A GLANCE

TICKER:
NASDAQ:FLIR

MARKET CAP⁽¹⁾:
\$4.6 B

HEADQUARTERS:
Arlington, VA

ACTIVE IN:
150+ Countries

EMPLOYEES:
4,200+ worldwide



WHO WE ARE

A technology company focused on differentiated sensing solutions

OUR VISION

We are the “World’s Sixth Sense”, revolutionizing human perception

WHAT WE DO

Provide disruptive technologies to serve the broader industrial and defense industries

OUR MISSION

Innovate technologies that increase awareness and insight so that professionals can make more informed decisions that **save lives and livelihoods**

OPTICAL GAS IMAGING (OGI)

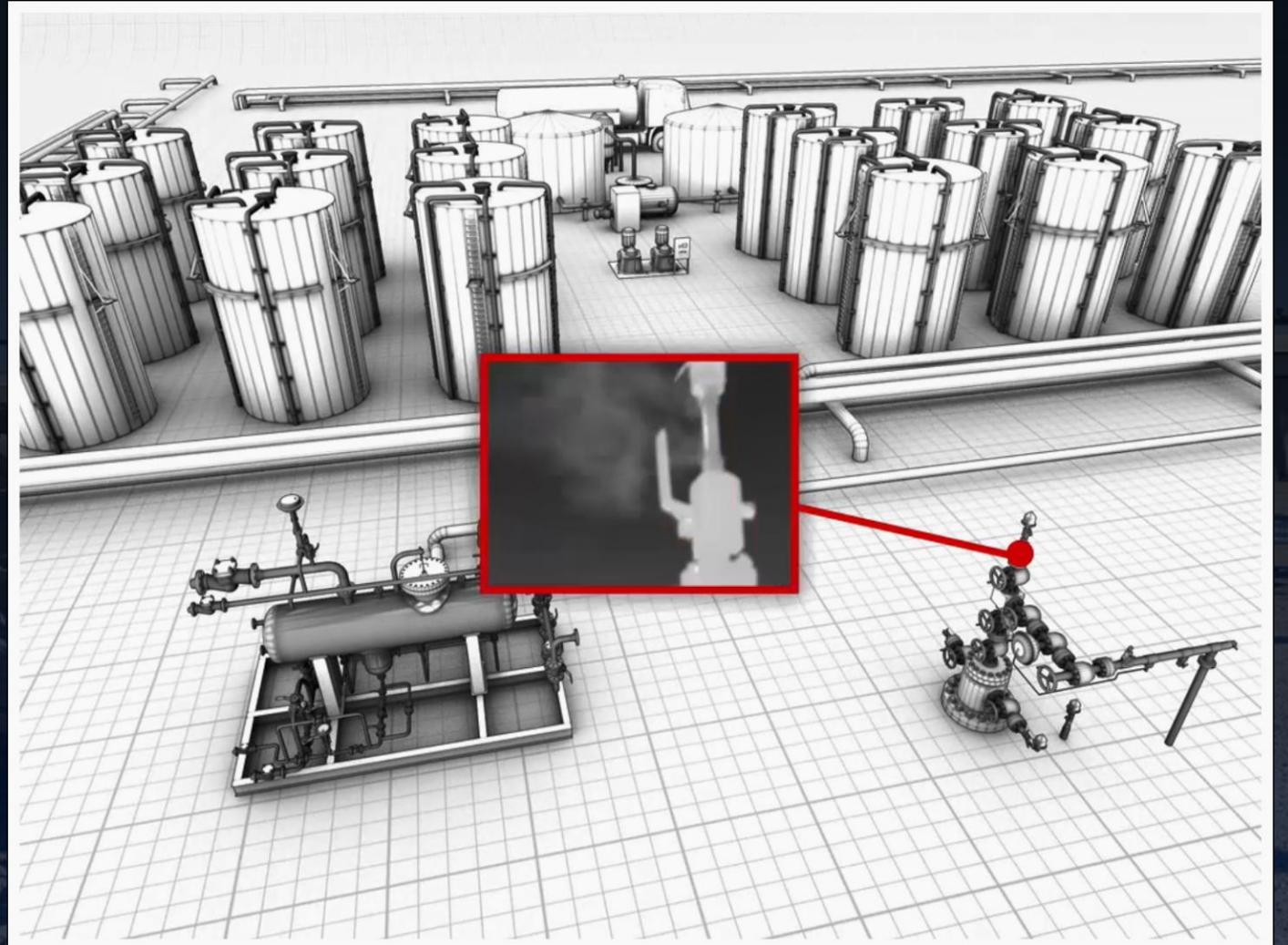
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EFFECTIVE

- Find leaks fast & safely
- Visual evidence of leaks

EFFICIENT

- 9 times faster than M21
- High ROI for producers



HISTORY OF FLIR OPTICAL GAS IMAGING

- FLIR GasFindIR
- FLIR GF Series
- FLIR GFx
- FLIR GF77
- FLIR QL320
- FLIR GF7x



ADVANCED METHANE MITIGATION TECHNOLOGIES

- FLIR GF77-LR (Handheld)
 - Help ensure safe working practices
 - Increase ROI by keeping gas in system
 - Meet environmental stewardship metrics
- FLIR GF77a (Fixed, Continuous)
 - Immediately identify and alarm on leaks
 - Intelligent real-time sensing
- FLIR G300a (Fixed, Continuous)
 - Legacy “cooled” OGI technology (GF320)
 - Proven and accepted (Regulatory) OGI technology
 - Detection of full H-C suite of gases (not methane specific)



WHAT CUSTOMERS SAY

FLIR CUSTOMER TESTIMONIAL

“ FLIR has helped us detect every single leak in each of our facilities, from the smallest of the small to the largest and most dangerous. A good example is that recently I found some natural gas coming out of the ground at one of our compressor stations. It ended up being a welded in elbow on a high pressure, closed drain line that wasn't coated like the rest of the buried pipe. This very well could have prevented us from having a major incident that could have quite possibly killed someone who wouldn't have been aware of the natural gas that was present.

— Whit Beal, Emissions Tech, Anadarko Petroleum Corporation

Source: Whit Beal, Emissions Tech, Anadarko Petroleum Corporation



Validated Published: May 17, 2016 TVID: 952-700-630

“ The FLIR GF series camera that we use in our business unit has resulted on a 90% reduction in Notices of Violation (NOVs) related to fugitive emissions leaks from regulatory agencies. In under one year, conservative estimates for the cost savings in terms of civil penalties from regulatory agencies gained by deploying the FLIR camera at our facilities in California has resulted in the camera having paid for itself two times over. In addition to substantial cost savings the FLIR camera has also allowed our company to reduce its environmental impact, improve facility reliability and protect its reputation as a respected corporate citizen.

— Compliance Officer, Large Enterprise Energy & Utilities Company

Source: Compliance Officer, Large Enterprise Energy & Utilities Company



Validated Published: Sep. 16, 2015 TVID: 349-726-90A



The World's **Sixth Sense**®