Financing Methane Abatement: Presentation on sustainable finance instruments

Introduction to Sustainable Debt for Methane Abatement

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ACTIONABLE INSIGHTS FOR A DECARBONIZING WORLD



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NOTE REGARDING TERMINOLOGY

In this presentation, the terms 'sustainable finance' and 'sustainable debt' refer to the universe of instruments that target environmentally or socially beneficial outcomes. This universe includes green bonds and loans, sustainability-linked bonds and loans, transition debt and blended financial products. As this presentation shows, some of these products have been used by the oil and gas industry. Use of the terms sustainable finance and sustainable debt does not imply that all entities issuing sustainable debt, or the issuances themselves, are sustainable.

The authors adhere to the guidance provided by the <u>International Capital Markets Association (ICMA)</u> to characterize the emerging category of instruments and transactions described in this presentation. This usage is consistent with that of other bodies including the <u>United Nations Principles for Responsible Investment (UNPRI)</u>, the <u>Organization for Economic and</u> <u>Cooperative Development (OECD)</u> and the <u>London School of Economics</u>. However other <u>taxonomies have been developed</u> that adopt varying definitions and implications for the terms 'sustainable finance' and 'sustainable debt'.

The term '**methane abatement**' refers to a wide range of investments, activities, and practices with the result of reducing methane emissions associated with the oil and gas industry. Stakeholders may have differing views on whether certain activities fall under sustainable finance frameworks. The authors believe that reducing methane emissions is essential to achieving climate goals, and the ideas developed here are meant to foster discussion into how these activities may fit into sustainable finance frameworks.

The authors support initiatives to define how sustainable finance and methane abatement terminology should be used towards the goal of achieving standardization and clarity across global markets and all stakeholders.

THE ENERGY TRANSITION, SUSTAINABLE FINANCE, AND METHANE

The energy transition needs capital

→ The IEA estimates that it will require <u>\$4.5 trillion</u> in annual clean energy investment by the early 2030s to be in line with net zero pathways – well beyond the \$1.8 trillion invested globally in 2023.

Sustainable financial markets can help support the energy transition

→ Sustainable finance products have grown rapidly, with green bonds alone reaching <u>\$575 billion</u> in 2023 (more than doubling since 2019).

While many of these tools promote low-carbon investments, they are often not designed to support emissions reductions from the oil & gas (O&G) industry – which are necessary to achieve climate goals

→ Most sustainable financing takes the form of "use of proceeds" instruments – such as green bonds or green loans -- that must be used for select low-carbon investments.

Methane abatement could be an attractive use case for sustainable finance instruments

→ Channeling financing towards resource-constrained companies, including national oil companies (NOCs), is key to achieving rapid emissions reductions – since 50% of the industry's methane emissions can be avoided at no net cost.

This presentation and <u>accompanying report</u> provide an introduction to sustainable debt, with an eye to methane abatement at NOCs

→ We explore some of the properties of these markets and investigate what has – and hasn't – worked in sustainable debt to encourage conversation about potential financing solutions for methane abatement in the oil and gas industry.

FINANCE FOR METHANE ABATEMENT AT NATIONAL OIL COMPANIES

National oil companies (NOCs) lag publicly traded peers on cutting methane pollution.

→ Of the top 20 publicly traded O&G companies, 19 have set methane targets, covering 98% of their production. By contrast, of the top 20 NOCs, just 12 have set methane targets, covering around 60% of their production.

The financial and technical capabilities of NOCs vary dramatically, but many NOCs need outside support and resources to rapidly cut emissions.

→ The IEA estimates that just <u>\$12bn</u> would suffice to cut most methane emissions from facilities owned by NOCs in low- and lower-middle-income countries.

Sustainable financial instruments could be powerful tools to enable methane abatement

→ Developing scalable finance mechanisms for NOCs could be a valuable tool to accelerate methane abatement: deploying measurement technology, upgrading infrastructure, installing gas capture capacity, etc.

Channeling finance for methane abatement at NOCs requires well-designed instruments that capture the specific features of this challenge.

→ Leadership from issuers, facilitators and investors is needed to build and scale high-integrity financial mechanisms attuned to the requirements for methane abatement at resource-constrained NOCs.

WHAT DOES A "GOOD" SUSTAINABLE DEBT DEAL LOOK LIKE?

Sustainable debt transactions can both achieve positive outcomes and support financial performance – *if* the parties align on developing and supporting a robust and credible transaction.

Well-intentioned sustainable debt transactions can be undermined by flaws in transaction design.

- → Weaknesses in accountability or transparency can often be addressed through straightforward changes to the deal structure.
- → Improving the integrity and transparency of sustainable debt transactions could lead to a rapid increase in their uptake as a financing mechanism.

Successful sustainable debt deals display four key ingredients:

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Opportunity

Identify an appropriate and material use case, where all parties are well-aligned

Due Diligence

Carefully vet the operational, financial and governance elements of the transaction



Instrument Design Ensure that the financial product enables genuine outcomes



Reporting and Review

Require rigorous verification of relevant elements to maximize stakeholder confidence

A CLOSER LOOK AT THE 4 KEY INGREDIENTS

| 1. Opportunity Seek opportunities where all parties are w ell aligned | 2. Due Diligence Ensure a credible, beneficial, and robust transaction | 3. Instrument Design Balance integrity, rigor, and outcomes in transaction design | 4. Reporting and Review Emphasize granularity, transparency, and verification |
|--|--|--|--|
| Create a material opportunity for parties, where: Issuer is credible, motivated, and financially/technically capable of achieving sustainability goals Underw riter is credible and supportive of sustainable finance to drive real-w orld impact Investors are actively engaged in an opportunity for strong returns and sustainable outcomes Verifiers with credible expertise provide independent and comprehensive assessment(s) | Ensure that the terms of the transaction clearly align with: Issuer's material financial and climate strategy Relevant (climate) science Current and emerging policies and regulations Market standards and relevant benchmarks Real-w orld sustainability outcomes Ensure that discrete risks are identified and mitigated, including: Infrastructure & technology Commercial & transactional Political & regulatory Environmental & social | Design the mechanism to enhance trans action rigor: Clearly define terms of finance Use industry-agreed labelling criteria (ICMA, LSTA, LMA, etc.) Align with relevant frameworks Disclose appropriate exclusions Design to best serve transaction goals and stakeholder needs *Choose KPIs that: Use a consistent, standardized, and science-based methodology Materially align with issuer strategy to drive positive outcomes *Choose sustainability performance targets (SPTs) that are: Additional (beyond BAU), ambitious and achievable Well-scoped and time-bound | Provide consistent, comprehensive, regular, and public reporting on: Granular qualitative and quantitative details on project activities Relevant financial indicators *Progress on KPIs against SPTs Challenges and opportunities Expected impacts and overall project status Assessments/audits by verifiers on transaction outcomes |
| Only applies to sustainability-linked instruments. | | | |

SUSTAINABLE DEBT 101

What is sustainable debt? Sustainable debt refers to debt raised through a variety of financial instruments that explicitly includes a purpose of funding environmentally or socially beneficial projects and/or meeting sustainability goals.

Sustainable investing is diversified. Financial institutions (FIs) have supported a range of financing instruments with differing mechanisms and sustainability goals.



Sustainable debt has grown Sustainable debt is suance & its share* of total bond market rapidly. Annual issuance of sustainable debt has grown 60x in the past decade, despite a slowdown in 2022-23, as more organizations seek to drive sustainability outcomes through financial links.

| Developed markets | 67% |
|-------------------|-----|
| Emerging markets | 23% |
| Supra-nationals | 9% |



2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

0.5%

Sustainable financing is a potential pathway to accelerating the energy transition. Expressly directing funds towards low-carbon goals and activities could move companies towards net-zero faster.

Energy, buildings & transport dominate flows through use-of-proceeds bonds in 2021.

| Industry | Issued Entities | Share of 2021 UoP BondsBy Sector |
|-----------|--|-------------------------------------|
| Energy | Power/utilities Oil and gas Renewables developers | 35% |
| Building | Auto companies Sub-sovereign/municipals | 30% |
| Transport | Real estate developers and REITs Corporates (e.g., IT) Sub-sovereign/municipals | 18% |
| Water | Water utilities Sub-sovereign/municipals Corporates | 6% |

Source: Bloomberg New Energy Finance, Climate Bonds Initiative

*Includes green bonds, social bonds, sustainability bonds, sustainability-linked bonds, and transition bonds.

\$0.5T

\$0

KEY PLAYERS NEED TO IMPROVE SUSTAINABLE DEBT INTEGRITY

Parties must collaborate to better harness benefits and address integrity challenges of current sustainable debt transactions

| | Issuer | Underwriter | Investor | Verifier | Others |
|----------|--|--|---|---|--|
| Role | Borrow s capital, pays interest and principal, reports progress | Arranges financing for fee and advisory for issuer | Lends capital, receives interest and principal | Supports issuer w ith auditing and/or tracking progress | Support implementation, risk mitigation, etc. |
| Examples | Financial institutions (international, regional, private), sovereigns, corporates | Financial institutions (almost alw ays private sector banks) | Global asset managers, on behalf of asset ow ners (pension funds, sovereign funds, retail investors) | NGOs, auditors, independent consultants, etc. | Project developers, coordinators, development financial institutions, sovereign governments, etc. |

Key Benefits of Sustainable Debt:

- → Lower sustainability risks: Invest systematically in organizations and projects explicitly managing sustainability risks
- → Unlock positive impact across sectors: Deploy capital to areas traditionally under-financed (e.g. energy efficiency, affordable housing, etc.)
- → Align and engage on global sustainability goals: Engage with issuers to achieve goals within bond term with capital dedicated to specific uses
- → **Build visibility across a range of new investors:** Attract new, stable debt holders across firm types and geographies
- → Scale financing and reduce cost of capital: Deals in high demand support reduced coupon costs and enable increased financing

Major Critiques of Sustainable Debt:

- → **Low am bition:** Issuers get favorable financing without raising or possibly while low ering ambition
- → Low transparency: Disclosures exclude key, relevant KPIs (e.g. only emissions intensity, not absolute emissions)
- → **Tangential to core transition strategy:** Issuers grow core business/ BAU with limited strategic investment for climate
- → Weak decarbonization strategy: Pathways and strategies set out by issuers lack needed detail, credibility, or clarity
- → **Mismatch of term and changes:** Issuers pledge actions that lie beyond the debt term, receive benefits while showing little progress

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WELL-DESIGNED SUSTAINABLE FINANCE MECHANISMS MUST BE DEPLOYED TO TRANSITION AWAY FROM FOSSIL FUELS

Five core forces shaping the financing of the energy transition

Reducing emissions as fast as possible will require financing diversification, decarbonization, and phaseout As it stands, Fls are likely to continue to fund the O&G industry in the near-term

Fls and O&G are also seeking to improve their sustainability performance Many sustainable debt transactions have significant flaws – leading to calls to improve the integrity of such financing Regulators and institutions are rapidly improving efforts to police sustainable finance

Key goal: Improving sustainable finance integrity

- → Sustainable debt transactions must genuinely support the achievement of positive outcomes, driving broader deployment in the energy transition.
- → Understanding sustainable debt case studies is key to deploying sustainable finance mechanisms that are scalable and high-integrity.

Key priority: Reducing methane emissions from National Oil Companies (NOCs) by unlocking finance

75%

Reduction in O&G methane emissions required by 2030 to limit near-term warming per Paris Agreement

50%

Share of the world's O&G production from NOCs, but many lack access to outside resources that support emissions reductions

\$15-20BN

IEA's estimate of the financing gap for cutting O&G methane emissions in low- and middle-income countries

SUSTAINABLE DEBT CASE STUDIES

- 3.1 Use-of-Proceeds (UoP): EIB, Bank of China
- 32 Sustainability-Linked Bonds (SLBs): Eni, Enel, Enbridge
- 3.3 Sustainability-Linked Loans (SLLs): Shell, Petrobras, Diversified
- ³⁴ Transition Debt: EBRD, Snam, Repsol, BapCo
- ^{3.5} Blended Finance: Blue Bond, Rhino Bond, Forest Resilience Bond
- **3.6 Unlabeled and Alternative Debt:** Nordea, Enel

3.1 3.2 3.3 3.4 3.5 3

4 | TAKEAWAYS

SUSTAINABLE DEBT ISSUANCE OCCURS ACROSS A SPECTRUM OF INSTRUMENTS, WITH DIFFERING BENEFITS AND COSTS

3.1

Use of Proceeds (UoP) Green, Social, and Sustainability Bonds and Loans (GSSB+)

- Funds raised are directed to specific purposes meeting eligibility criteria
- Financially identical to vanilla bonds with additional impact reporting – but limited to clearly eligible uses with quantifiable sustainability goals

32

Sustainability-Linked Bonds (SLBs)

- Often general purpose bonds issued with no/ few conditions over how proceeds are used – but often calls for a step-up in coupon payment if <u>sustainability</u> <u>performance targets</u> (<u>SPTs</u>) are not achieved
- Enables issuance tow ards sustainability goals, but frequently lack consistency, ambition, and transparency

inability-l

3.3

Sustainability-Linked Loans (SLLs)

- Like SLBs, but as general purpose loans linked to achieving sustainability targets
- Offers greater flexibility, but typically even more limited transparency than SLBs

Transition Debt

- Aimed at financing the transition of carbonintensive companies, adopting UoP and/ or sustainability-linked approaches
- Creates a pathway for transition finance for industries with typically low er climate credibility – but a lack of agreed frameworks and green standards have limited investor interest

3.5

Blended Finance

- Leverages public/ philanthropic funding and stakeholder support to channel greater investor financing for publicly beneficial causes
- Provides critical public causes with significant private funding, but complex deal structures have limited scale

Unlabeled/Alternative Debt

3.6

- Refers to debt issued under other (or no) labels, w ith some reference to driving sustainability outcomes
- Conceptualizes different financing approaches, though these are rare and minimally align with existing frameworks

| Is sued Sustainable Debt \$7T total between 2014-2023 Use of Proceeds (3.1) | | | | Source: Bloomberg New Energy Finance Sustainability-Linked (3.2, 3.3) | | |
|--|--|---------------------------|---|---|--|---------------------------------------|
| | | | | | | |
| Green bond 43% | | Green loan 11% | Sustainability bond 11% | Social bond 10% | Sustainability- linked loan 21% | Sustainability- linked bond 4% |
| Note: Transition debt issuances | are included in the chart above as either UoP or sustain bilize \$213b cumulatively through 2023. according to C | ability -linked issuances | (depending on their s 0% represents notes. | tructure) and came to bonds and impact bo | o \$3.5b in 2022 according to <u>CBI</u> . Blended onds. Alternativ e and unlabeled debt is not | finance, which is clearly tracked. |

4 | TAKEAWAY

3.1 | USE OF PROCEEDS

USE OF PROCEEDS ARE DEPLOYED AT SCALE FOR ELIGIBLE GREEN ACTIVITIES, BUT LESS APPLICABLE FOR COMPLEX BROWN INDUSTRIES

Made up of green, social and sustainable bonds/loans (GSSB+), use-of-proceeds instruments allocate financing to specified, eligible activities:



| GSSB+ Issuers | | | | 2nd & 3rd Party Review |
|--|---|--|---|---|
| Use of Proceeds | Project Selection | Management of Proceeds | Reporting | External Review |
| ✓ Clear description ✓ Eligible categories ✓ Quantified benefits ✓ Financing/re-financing ✓ Assets identified | Sustainable objectives Project evaluation Risk management Taxonomyalignment Strategy alignment Do no harm/risk | ✓ Ringfenced proceeds ✓ Formal tracking ✓ Audit/verification | ✓ Projects & allocations ✓ Expected impact ✓ Qual/quant indicators ✓ Methodologies ✓ Accessible summary | ✓ Pre-issuance review ✓ Post-issuance review |
| Opportunities: | Challeng | es: | | |

- \rightarrow Well-developed, commercial, at scale
- → Issuance potential for emerging markets
- \rightarrow Directs funds to eligible uses

- → O&G issuers often not considered credible on clean energy transition/initiatives by the market
- → Most GSSB+ framew orks exclude fossil fuels activity
- → Lacking external review undermines credibility
- → Incomplete, inconsistent or infrequent reporting
- → Unclear or misaligned use of proceeds

3.1 | USE OF PROCEEDS CASE STUDY

EIB'S CLIMATE AWARENESS BONDS SET A HIGH STANDARD

Context: The European Investment Bank (EIB) raised €70bn across 2007-22 for a variety of projects across industries using independently labeled bonds, in a move widely seen as successful and driven by leading transparency.

| Туре | Amount | Underwriter(s) | External Reviewer(s) |
|---|---|--|----------------------|
| Own labels: Climate and Sustainability Awareness Bonds (ICMA aligned) | €70bn, across 2007-22 in 22 currencies | Bank of America, Barclays, Commerzbank, HSBC, Natixis, etc. | Audit by KPMG |

2022 Issuance by Environmental Objective



Enabling:

Electricity transmission/distribution, infrastructure for low carbon road, public transport and rail

Low carbon: Energy, heat, cooling from renew ables

Transition:

Building renovation, urban and suburban transport, road passenger transport

Strengths:

✓ Exceptional transparency (covering issue, project, country, activity)

3.1

- ✓ Alignment with EU Taxonomy
- √ Early demonstration and engagement across market participants

- → External auditor validating KPIs narrowly with "reasonable assurance" instead of obtaining a second party opinion on framework and impact
- → Limited impact reporting

4 | TAKEAWA

BANK OF CHINA IS THE COUNTRY'S TOP GREEN BONDS ISSUER

Context: The Bank of China raised \$489bn across 2016-22, using a variety of ICMA-aligned green bond labels, in 9 global markets for diverse projects (clean transport, renewable energy, green buildings, etc.).

| Туре | Amount | Underwriter(s) | External Reviewer(s) |
|---|--|----------------|---|
| Green, green covered, sustainability-linked, transition and bluebonds (all ICMA aligned) | \$489bn across 2016-22, in USD, EUR, JPY, RMB | Self | Assurance by EY, CBI certified 2017-2019 issues |



3.2 | SUSTAINABILITY-LINKED BONDS

SUSTAINABILITY-LINKED BONDS PROVIDE FLEXIBILITY, BUT MANY HAVE LACKED AMBITION AND INTEGRITY

Sustainability-linked bonds provide capital for achieving organizational sustainability goals, generally with a penalty (e.g. a step-up in interest rate) for not achieving them.

| SLB issuers | 2nd & 3rd party review | | | |
|---|--|---|--|--|
| KPI Selection | Performance Targets | Issue Description | Reporting | Verification |
| Core, relevant, material KP(s) link to strategy Sector specific KPls Ambition to perform Consistent methodology Able to verify and benchmark | ✓ Links to strategy ✓ Calibrated to better- than-BAU ambition ✓ Benchmarked and external reference ✓ Science-based ✓ Predetermined timeline for change | ✓ Bond structure and changes w ith regards to failure to achieve goals ✓ Trigger events ✓ Meaningful consequences | Regular KPI publication Assurance of SPTs and impacts Enable investor/ market monitoring Regular disclosures as per ICMA list | ✓ Independent qualified external reviewer ✓ Post-issuance review critical |

Opportunities:

- → Strong unmet investor interest
- \rightarrow Finances whole organization transformation
- → Supports general corporate purpose financing
- → Easier for issuers (no need to assemble pipeline of specific projects)

Challenges:

- → Lack of best practice on organization-wide sustainability strategy (specifically for fossil fuel sector)
- → Lack of ambition, low -relevance KPIs, targets already achieved at issue

- → Inadequate penalties and incentives
- → Missing transparency, inadequate reporting
- → Difficulties benchmarking due to lack of standardization

3.2 | SUSTAINABILITY-LINKED BONDS CASE STUDY

ENI – THE FIRST 0&G COMPANY TO ISSUE AN SLB

Context: Eni, the Italian supermajor, completed raising €2bn in January 2023, through an ICMA-aligned sustainability-linked 5-yr bond in public markets, followed shortly by a sustainability-linked convertible and credit line (not discussed here).

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|--|--|---|------------------------------------|---|--------------------------------------|
| Sustainability-linked bond (ICMA aligned) | €1bn (June 2021), completed at €2bn (Jan 2023) | Feb 2028 (7yrs from initial, 5yrs from reopening) | +0.5% for not achieving both goals | Credit Agricole, Goldman Sachs International, UniCredit | Moody's ESG (SPO), PwC (verifier) |



Strengths:

 $\checkmark~$ Issue penalty raised to 0.5% from 0.25% in June 2021

3.2

- ✓ High retail investor demand: 10x oversubscribed
- \checkmark Moody's SPO: material improvement vs BAU for renew ables target, strong transparency and verification

- \rightarrow Long-term SPTs for Scopes 1, 2, 3 set but not linked to financing
- → Moody's SPO: limited impact, low relevance of upstream emissions (3% of value chain), strategy to achieve long-term targets is not sufficiently credible

3.2 | SUSTAINABILITY-LINKED BONDS CASE STUDY

ENEL'S SLB USES TARGETS WITH EU TAXONOMY ALIGNMENT

Context: Enel's Feb 2023 SLB drew in substantial interest with the mechanism's EU Taxonomy capex alignment, building on multiple earlier SLB issuances. Enel issued a new €1.75bn SLB in Jan 2024, under functionally similar terms (adding 2026 targets) to the 2023 SLB described here.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|--|---------------------------------------|---------------------------------|-------------------------------------|---|---|
| Sustainability-linked bond (ICMA aligned) | €1.5bn (Feb 2023), in two tranches | 8yrs (2031) and 20yrs (2043) | +0.25% for not achieving both goals | BNP Paribas, Citi, ING, JPMorgan, etc. | Moody's on framework, KPMG as auditor on target achievement |

| | Sustainability Performance Targets | 2022 Value |
|-----------------------------|--|--------------------------------|
| Tranche 1 (2031) | 80%+ EU Taxonomy-aligned capex across 2023-25 | 81.9% |
| Achieve SPTs by end-2025 | □ Reduce Scope 1 pow er generation emissions intensity to ≤ 130gCO₂eq/kWH | 229gCO ₂ eq/ kWH |
| Tranche 2 (2043) | Zero Scope 1 and 3 emissions intensity for integrated pow er | 218gCO ₂ eq/ kWH |
| Achieve SPTs by end-2040 | Zero absolute Scope 3 for retail gas | 22.9MtCO ₂ eq |

Strengths:

- ✓ High investor interest: almost 3x oversubscribed
- √ 2023 revised framew ork added interim targets
- ✓ A market first: linking performance with EU Taxonomy
- \checkmark Among few utilities to use SBTI-certified net-zero target

Concerns:

- → Suggestions that Enel may not achieve Scope 1 pow er emissions intensity SPT due to Italian government's extension of coal generation, increasing Enel's interest costs
- → Small dow nw ard revision of renew ables investment (in absolute terms)
- \rightarrow Certain narrow er KPIs are less relevant (such as relating to Scope 3 retail gas)

Source: Enel, Natixis, Moody's, Anthropocene Fixed Income Institute

3.2 | SUSTAINABILITY-LINKED BONDS CASE STUDY

ENBRIDGE ISSUES SLB AFTER TRANSITION BOND DIFFICULTIES

Context: Unable to develop a transition bond approach, Enbridge (a US midstream gas company) used a narrower SLB that combines environmental performance with social SPTs, drawing both investor interest and critiques.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|--|-------------------|-------------------|---|---|----------------------|
| Sustainability-linked bond (ICMA aligned) | \$1bn (June 2021) | 12yrs (June 2033) | +0.5% for not meeting emissions goal | Bank of America, Citi, Credit Suisse, JPMorgan Chase, Sumitomo Mitsui | ISS ESG |

| Sustainability Performance Targets | 2018 Baseline | 2022 Progress |
|---|---------------|----------------------|
| Reduce Scope 1 and 2 emissions intensity by 35% by 2030 (545 tCO2e/PJ) | 835 | 27% or 562 (2022) |
| Achieve 40% representation of women on the Board of Directors by 2025 | 31% | 36% (2022) |
| Achieve 28% representation of racial and ethnic diversity in the w orkforce by 2025 | 16% | 25% (2022) |

Strengths:

- ✓ Strategy mentions investments in renewables and alternative energies, along with reducing methane and fugitive emissions
- ✓ High investor demand: 3.4x oversubscribed
- \checkmark Considered ambitious versus peers in the sector

- \rightarrow No evidence of science-based SPTs
- → Current SPTs do not specifically incentivize renew ables capacity grow th or absolute emissions reductions

3.3 | SUSTAINABILITY-LINKED LOANS

SUSTAINABILITY-LINKED LOANS OFTEN LEVERAGE BANKING RELATIONSHIPS, BUT LACK PUBLIC DISCLOSURE

O&G companies can also undertake financing via private loans with lower requirements

O&G companies, especially those in emerging markets, have hesitated to tap public sustainable bond markets for a variety of reasons (low payoff, higher disclosure requirements, low sustainability credibility, etc.).

However, they can continue to seek funding via private market channels (commercial banks and private credit investors), with lower requirements and expectations.

NOTE: Given the private, bilateral nature of loans, issuers are not required to disclose the terms of SLLs and have typically refrained from doing so. However, to ensure the integrity of SLLs, we believe both parties should disclose the sustainability features and performance of these instruments to allow for public scrutiny.

Typical SLL Characteristics

3.3

Project flexibility: Allocate proceeds across many projects, including those that aren't green

Sector flexibility to SMEs: Available to wider range of sectors, including to smaller companies

Term & structure flexibility: Revolving credit facility, short-term loans, extension options

Flexibility in reporting: Monitoring under the lender's umbrella and self-reporting

Less transparency: Generally low ertransparency as per confidentiality and lender practice

Opportunities:

- \rightarrow Flexibility, ability to deploy to general corporate purposes
- → Low erprofile, confidentiality of private company financing
- → Open to smaller transactions and companies

Challenges:

- \rightarrow $\:$ Issuers referencing corporate targets but not explicitly linking to credit terms
- \rightarrow $\;$ No public disclosure required and often missing
- → Weak alignment with accepted industry guidance
- → Justifying higher cost of private credit

3.3 | SUSTAINABILITY-LINKED LOANS CASE STUDY

LARGE SHELL REVOLVING FACILITY HAS UNCLEAR SPT LINKS

Context: Shell reported linking its revolving credit facility to a corporate carbon intensity target – though the transaction lacks transparency over the SPTs and whether a penalty exists.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|--|------------------------|---------------------------------|----------------------|------------------------------------|--|
| 'Sustainability-linked' revolving credit facility | \$10bn (December 2019) | 1yr (\$2bn) and 5yrs (\$8bn) | No penalty disclosed | Barclays, Bank of America and more | Audit by Lloyds Register Quality Assurance on SPT |

Sustainability Performance Targets (LIKELY)

□ Reduce 'Net Carbon Footprint' (NCF) by 2-3% by 2021 (vs 2016), per press release

Shell reportedly achieved its 2021 and 2022 (3-4%) NCF targets



Strengths:

✓ Lloyds audits Shell's progress against its Net Carbon Footprint intensity target

3.3

Concerns:

→ Limited public disclosures make it difficult to evaluate the transaction's sustainability features

3.3 | SUSTAINABILITY-LINKED LOANS CASE STUDY

PETROBRAS SLL DISCLOSES NO TERMS, SPTS MET AT ISSUE

Context: Petrobras, the Brazilian national oil company, issued a sustainability-linked loan in 2022 – but neither the banks nor the company provided sufficient disclosure as to the specifics of pricing, penalties, and SPTs.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|----------------------------|---------------------|------------------|----------------------|--|----------------------|
| Sustainability-linked loan | \$1.25bn (July2022) | 5yrs (July 2027) | No penalty disclosed | Bank of China, MUFG, Bank of Nova Scotia | N/A |

| Sustainability Performance Targets (<i>LIKELY</i>) | | | | | |
|--|---------------------------------------|--|--|--|--|
| Reduce emissions | Petrobras reports achievingits | | | | |
| intensity in E&P and | corporate emissions intensity targets | | | | |
| refining | for E&P and refining in 2022. | | | | |
| Reduce upstream | Petrobras reports achievingits | | | | |
| methane emissions | corporate methane emissions intensity | | | | |
| intensity | target in 2022. | | | | |

Strengths:

✓ Increased transparency on methane emissions reduction when Petrobras achieves Gold Standard reporting under OGMP 2.0

3.3

- → Limited public disclosures make it difficult to evaluate the transaction's sustainability features
- → Corporate targets (w hich align w ith public w ording of SPTs) w ere reportedly met in 2022 – unclear w hen this development w ill be review ed

3.3 | SUSTAINABILITY-LINKED LOANS CASE STUDY

DIVERSIFIED ENERGY CONVERTS 70% OF FINANCE TO 'SUSTAINABLE'

Context: Diversified Energy, an American oil company, converted existing financing and asset-backed securitization to be sustainability-linked in 2022, but limited deal information is largely only available through Fitch, the external reviewer.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|--|---|-------------------------------|-------------------------------|--------------------|---|
| Existing credit facility becomes SLL and sustainability-linked asset- backed securitization (ABS) | \$1.2bn total (\$300mn SLL + \$900mn across 4 ABS) | 2026 for SLL, 2030 for ABS | Only +0.25% disclosed for ABS | KeyBank (facility) | Moody's ESG Solutions, later Sustainable Fitch |

Sustainability Performance Targets

- Reduce Scope 1 methane emissions intensity by 30% by 2026 (vs 2020)
- □ Reduce Scope 1 and 2 emissions intensity by 25% (vs 2020)
- Asset retirement targets above current levels
- Decrease Total Recordable Incident Rate (TRIR)

Strengths:

✓ Increased transparency on methane emissions reduction when Diversified achieves Gold Standard reporting under OGMP 2.0

3.3

Concerns:

→ Limited public disclosures make it difficult to evaluate the transaction's sustainability features

3.4 | TRANSITION DEBT

TRANSITION DEBT SEEN AS THE ROUTE TO FINANCING THE TRANSITION OF HARD-TO-ABATE SECTORS

Transition debt proposed as a solution for brown-to-green transition

Objective: Financing the low -carbon transition of carbon-intensive companies and hard-to-abate sectors

Method: Uses UoP or sustainability-linked financing approaches

Challenge: Transition debt relies heavily on the credibility of a carbon-intensive issuer's emissions reduction strategy and achievements. Consequently, transition debt:

- Requires robust climate transition strategy, plans, and investments
- Has seen slow uptake

- Early-stage vs UoP and SLBs
- Relies on less-developed green standards and frameworks

Per frameworks and case studies, transition debt activities identified for hard- to-abate sectors include:

- Upstream & dow nstream emissions reductions
- CCUS

- Fuel switching (coal/diesel > gas)
- Land use to reduce deforestation

Increased material recycling

Opportunities:

- \rightarrow COP28 has boosted global interest in transition finance
- → Recognizes need to finance the low-carbon transition of "brown" industries
- → Major market size if done w ell
- → Strong support from Japan in developing this market

Challenges:

- → Unclear issuer willingness to embrace transition best practice
- → Often fails to educate, consult, and/or negotiate with stakeholders to develop and pursue best practice
- → Often labeled w ithout broad investor support

ICMA Climate Transition Finance Handbook 2023 Guidance

| Key Elements | Issuer Disclosure Expectations |
|--------------------------------|---|
| Climate Transition | Issue itemized transition strategy, along |
| Strategy and | with governance and incorporation of 'just |
| Governance | transition' considerations |
| Business Model | Address materiality of climate-related |
| Environmental | projects/KPIs and incorporate materiality |
| Materiality | into climate transition strategy activities |
| Science-Based | Be transparent on short/medium/long- |
| Climate Transition | term emissions targets, scenarios and |
| Strategy and Targets | methodologies used, etc. |
| Implementation Transparency | Provide capex timelines, phaseout plans, assessments of corporate and activity Paris-alignment, adverse impacts, etc. |

Source: Environmental Finance, Financial Times, International Capital Markets Association

LAUDED EBRD TRANSITION BOND TRANSPARENT ON ELIGIBILITY CRITERIA

Context: The European Bank for Reconstruction and Development (EBRD) raised €1.1bn for green use-of-proceeds projects for hard-to-abate sectors that contribute to national Paris alignment but excludes direct associations with fossil fuels.

| Туре | Amount | Maturity | Underwriter(s) | External Reviewer(s) |
|--------------------------------------|---|-------------------------------------|--|----------------------|
| Green transition bond (ICMA aligned) | €1.1bn across 2021-23 in EUR, USED, AUD, SEK | Various, across 11 transition bonds | Barclays, Bank of America, Citi, HSBC, etc. | None identified |



SNAM TRANSITION BOND ADDRESSES CREDIBILITY, ALIGNMENT GAPS

Context: The most recent transition bonds from Snam, an Italian energy infrastructure firm, benefit from a clearer transition framework and greater corporate climate ambition, after concerns were raised about earlier issues. Key strategy elements are still missing, according to IEEFA.

| Туре | Amount | Maturity | Underwriter(s) | External Reviewer(s) |
|---|-------------------|----------|---|-----------------------------|
| Transition bonds (ICMA, EU Taxonomy aligned) | €650mn (Nov 2023) | 8yrs | BNP Paribas (lead), many banks on past transition bonds | DNV on transition framework |

| Use of Proceeds | | | | |
|---|--|--|--|--|
| Operational emissions reductions (boiler replacement, network electrification, leak detection, valve replacement) | | | | |
| Renew ables (biomethane acquisition and biogas upgrading) | | | | |
| Energy efficiency (facilities, supply chain, industrial product) | | | | |
| Green construction in own buildings | | | | |
| Transmission network retrofit for low carbon gases | | | | |

Allocation of proceeds

| 50% | 23% | 12% | 12% | 3% |
|----------|------------|-----------|-----------|-------------|
| Hydrogen | Energy | Renewable | Emission | Green |
| | Efficiency | Energy | Reduction | Development |

Strengths:

- ✓ High investor interest: 4x oversubscribed
- ✓ Alignment with EU Taxonomy and OGMP 2.0 targets (cut absolute CH4 emissions by 55% by 2025 vs 2015)
- ✓ New Sustainable Finance Framework and SBTI-guided net-zero Scope 1 and 2 by 2040 (and interim) targets
- \checkmark Excludes gas network expansion

- → Concerns raised around Paris-alignment of earlier bonds (Climate Action, SLBs) due to investments in existing gas infrastructure
- → IEEFA: No Scope 3 reporting/targets, slow and limited capex deployment, energy transition strategy is unclear

REPSOL'S TRANSITION SLB, AFTER FAILED GREEN BOND

Context: Repsol, a Spanish O&G major with industry-leading climate ambition, issued a transition SLB after a failed green UoP bond in 2017 – though the SLB is only linked to a proprietary emissions intensity indicator.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|--|---------------------|-------------------------------|-------------------------------------|---|-----------------------------------|
| Sustainability-linked transition bond (ICMA aligned) | €1.25bn (July 2021) | Tw o tranches: 8yrs and 12yrs | +0.25% and +0.375% for each tranche | HSBC and Natixis (structuring advisors), and many other banks | ISS (2021), Vigeo Eiris (2017) |

| Sustainability Performance Targets | |
|---|--|
| Reduce 'Carbon Intensity' by 12% by 2025 (vs 2016)* | |

Repsol Carbon Intensity, gCO2e/MJ



Strengths:

- \checkmark Includes Scope 3 in SPTs first O&G transition bond to do so
- $\checkmark\,$ Strong sustainability ratings and climate commitments, relative to peers

- \rightarrow SPTs use proprietary, non-transparent emissions intensity indicator
- $\rightarrow\,$ Not science-based, with no disclosed framew ork alignment
- → Low investor demand due to sector (as per market commentary)
- \rightarrow Does not include links to future decarbonization investments

BAPCO ENERGIES DEMONSTRATES RISING NOC INTEREST

Context: The Bahraini NOC issued a Sustainability-Linked Finance Framework (SLFF) for the \$2.2bn it raised in Dec 2023. Its Jan 2024 Transition Finance Framework will be the basis for future UoP bonds to finance its low-carbon transformation.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|--|--------------------|----------|------------------------|---|----------------------|
| Sustainability-linked loan (ICMA and LMA aligned) | \$2.2bn (Dec 2023) | 7yrs | Yes, but not specified | 19 regional banks (Mashreq, Gulf International, etc.) | ISS |

| Sustainab | ilitv Per | formance [•] | Targets |
|------------|-----------|-----------------------|-----------|
| e de tamas | | | . a. gete |

Reduce net Scope 1 and 2 emissions intensity by 15% by 2025 (vs 2017)

Further SPTs relating to this indicator include reducing net Scope 1 and 2 emissions intensity by (vs 2017 baseline):

| 25% by 2030 | 75% by 2050 |
|-------------|------------------------------------|
| 50% by 2040 | 100% by2060 |
| | (Net zero Scope 1 and 2 emissions) |

□ Reduce absolute Scope 1 and 2 emissions by 30% by 2035 (vs 2017)

□ Reduce domestic Scope 3 GHGs by 30% by 2035 (vs 2017)

Strengths:

- ✓ NOC leadership on setting SPTs that cover absolute and intensity emissions targets, including Scopes 1, 2 and 3
- \checkmark Project-level impact reporting plan and plans for external review
- Experienced external advisors (Standard Chartered, BCG) and verifier (ISS)

- \rightarrow Scope 3 target limited to domestic border (40% of total emissions)
- → Lack of disclosure on financing terms (including penalty)
- \rightarrow Reported data only till 2021 (despite end-2023 issuance)
- → Little/unclear evidence of interim targets, whether targets are science-based, and external review of transition strategy

3.5 | BLENDED FINANCE

BLENDED FINANCE ENABLES INNOVATION, BUT COMPLEXITY LIMITS SCALE AND APPLICATION

Blended finance emerges as a new impact financing tool

Objective: Enable investment in projects considered too risky for "finance-first" investors by combining public and philanthropic support to catalyze increased private investment.

Method: Institutions provide catalytic capital (accepting longer investment horizons, lower returns, and higher risks) to secure greater private investment, typically towards projects that include a focus on creating positive impact

| Providers | Forms | Recipients |
|----------------------------------|--------------------------------------|--|
| Governments | First equity/loss, anchor debt issue | Emerging market institutions |
| Multilateral development banks | Political risk insurance | Innovative impact- oriented enterprises |
| Development finance institutions | Credit guarantee | Experts on project implementation |
| Philanthropies | Junior debt and equity | Project collaborators |

Catalytic Capital

Opportunities:

- → Integration of technical assistance, financial support, data, tools, NGO verification, etc.
- → Pipeline for innovation and pilot projects, especially for emerging technologies and scaling projects in emerging markets
- → Oriented around mobilizing private finance at scale for large projects for sustainable development
- → Emphasis on transparency and measurement of impacts and outcomes

Challenges:

- \rightarrow Complex structures require more stakeholders, leading to higher costs and longer development time
- → Limited pipeline of bankable investments
- → Requires large-scale institutional push and sponsorship to draw in investor demand
- → Redundant for investments that are already planned and sufficiently capitalized

3.5 | BLENDED FINANCE CASE STUDY

BELIZE BLUE BOND DRAWS INVESTORS FOR MARINE CONSERVATION

Context: In a unique blended finance transaction, The Nature Conservancy provided catalytic capital to help reduce Belize's debt burden while issuing 'blue bonds' to support ocean conservation.

| Туре | Amount | Maturity | Parties |
|------------------------------|-----------------------------|----------|---|
| Blended finance 'blue bonds' | \$364mn issuance (Nov 2021) | 20yrs | BBIC (issuer), Credit Suisse (underwriter/arranger), US DFC and TNC (catalytic capital), WTW (insurance) |

| 30% Ocean Area Protection Target | | |
|---|-------|--|
| Existing areas under protection (prior to issuance) | 16.5% | |
| New areas under protection (after issuance) | | |
| Remaining areas to protect | | |

How It Works

- → The Nature Conservancy used donor funding to set up the Belize Blue Investment Company (BBIC) subsidiary, which helped the Government of Belize repay existing debt (w orth \$553mn) at an earlier date, at a sizable discount (45%).
- → Credit Suisse underwrites blue bonds issued by the BBIC (\$364mn), where the repayment depends on Belize paying back the underlying blue loan to BBIC.
- → The incorporation of a commercial parametric catastrophe insurance and political risk insurance - financed by the US DFC and underwritten by WTW – generates greater investor confidence.
- → With a reduced debt burden and strengthened stakeholder support, Belize has freed up increased capital to pay for ocean conservation.

Strengths:

- ✓ Mobilizes conservation funding (\$180mn) w hile reducing Belize's debt (12% reduction in debt to GDP) and committing Belize to a marine protection target (30% of Belize's oceans)
- ✓ Transparent transaction governance and grant allocations
- \checkmark Belize on track for all conservation and payment milestones
- \checkmark US DFC insurance bolsters credit rating and interest

- $\rightarrow\,$ Depends on strong fiscal performance from Belize, which continues to struggle with its debt burden
- \rightarrow No external review of on-the-ground outcomes
- → Difficult to scale (original Belize debtholders accepted restructuring despite significant cut in repayment)

3.5 | BLENDED FINANCE CASE STUDY

RHINO BOND PIONEERS PAY-FOR-SUCCESS FOR CONSERVATION

Context: The 'rhino bond' outcomes-based issuance aims to help South Africa increase rhino populations by leveraging institutional capital to fund and bolster the capacity of conservation organizations.

| Туре | Amount | Maturity | Parties |
|-------------------------------|-------------------------------|----------|--|
| Blended finance 'rhino bonds' | \$150mn issuance (March 2022) | 5yrs | World Bank (issuer), Conservation Alpha and ZSL (independent verifiers), GEF (catalytic capital), Credit Suisse (structurer), Nuveen (lead investor) |

| Outcome-Linked Success Payments | | | | |
|---|--------|-------------------|--|--|
| Annual Rhino Grow th Rate Success Payment (%) Annual Bond Yield | | Annual Bond Yield | | |
| >= 4% | 9.173% | 2.83% | | |
| <= 4% and > 2% | 7.338% | 2.49% | | |
| <= 2% and > 0% | 3.669% | 1.79% | | |
| <= 0% | 0% | 1.06% | | |

How It Works

- → The Global Environment Facility, using donated funds, pledges to pay a single success payment to investors in year 5, dependent on rhino conservation efforts.
- → The World Bank is the issuer of the rhino bonds, providing assurance that funds will be effectively deployed.
- → Investors direct \$150mn tow ards the bonds, foregoing regular coupon payments for the outcome-based conservation success payment.
- → External parties (Conservation Alpha and ZSL) act as independent trackers and verifiers of conservation outcomes.

Strengths:

- ✓ Hinges payments upon independently measured success (increase in rhino populations), with greater payments for greater success
- ✓ Strong progress across most indicators in Dec 2023 update: rhino grow th rate is ~7.3%, significantly reduced rhino mortality rate, 92,000 hectares under improved management, etc.
- \checkmark World Bank issuance bolsters credit rating and interest

Concerns:

- $\rightarrow\,$ Unclear how rhino pop. grow th will be sustained post-transaction
- \rightarrow Dependent on donor funding to pay investors (no directly generated source of income within the transaction)
- → Difficult to structure/replicate, given many involved parties
- → Unclear whether robust processes exist to mitigate risks beyond the parties' boundaries of control

Source: World Bank, GEF

3.5 | BLENDED FINANCE CASE STUDY

FOREST RESILIENCE BONDS HELP ACCELERATE CALIFORNIA FOREST RESTORATION

Context: Stakeholders developed the forest resilience bonds (FRBs) issuance to unlock capital for forest restoration faster through impact-oriented investors and California fire and water agencies committing to repay them.

| Туре | Amount | Maturity | Parties |
|---|---------------------------------------|----------------------|--|
| Blended finance 'forest resilience bonds' | \$4mn in Nov 2018, \$25mn in Oct 2021 | 5yrs (first tranche) | Blue Forest (project lead), National Forest Foundation (implementation), WRI (technical support), Y uba Water and CAL FIRE (beneficiary agencies), Moore Foundation, Rockefeller Foundation and Calvert Impact Capital (catalytic capital) |

| Selected 2022 FRB Impacts | | |
|---------------------------|-----------------|--|
| Funding deployed | \$2,569,000 | |
| Ecosystems protected | 1,160 acres | |
| Water supply protected | 3,990 acre-feet | |
| Jobs created | 51 | |

How It Works

- → Philanthropic donors (through a private grant transaction) provide capital to Blue Forest, the project lead, to manage the FRBs.
- → Using funds from the FRBs, Blue Forest makes a loan to the National Forest Foundation to implement forest restoration activities.
- → California's Yuba Water pays for forest restoration services, which lower the agency's costs and support investor repayments. The fire agency CAL FIRE makes a grant to support implementation.
- → Other parties (World Resources Institute, US Forest Service, Stanford, etc.) provide support with research, data, and project development tow ards ensuring outcomes.

Source: Blue Forest Conservation, World Resources Institute, Green Finance Institute

Strengths:

- \checkmark Gathers high-credibility stakeholders in appropriate roles to accelerate forest restoration funding
- $\checkmark~$ 2021 issuance points to largely successful original transaction, with plans for further expansion in place
- \checkmark Guarantees payments through CA agencies that materially gain from outcomes of forest restoration

- → High wildfire risk across California threatens durability
- → Requires impact-oriented stakeholders to make up for reduced returns

3.6 | ALTERNATIVE AND UNLABELED DEBT

ALTERNATIVE AND UNLABELED DEBT CASES ARE RARE, BUT RELEVANT

Alternative Debt

Objective: Offer flexibility for specific, nuanced transactions that incorporate sustainability elements in ways that differ from other existing instruments.

Method: Range of financing approaches available.

Unlabeled Debt

Objective: Provide lighter reporting requirements and thresholds, often as swift options for inherently green companies or those with high credibility.

Method: General corporate purpose bonds and loans, with some link to driving sustainability outcomes.

Opportunities:

- → Enables flexible and faster approaches to sustainability-oriented financing
- → Potentially more attractive to non-traditional institutions looking to raise/deploysustainability-backed financing
- → Conceptualizes new potential approaches to sustainable debt is suance

Challenges:

- → Unlikely to be deployed at scale
- → Reliant on existing credibility of issuer
- → Little to no alignment with existing frameworks and best practice
- → Low reporting, review, and verification requirements

3.6 | ALTERNATIVE AND UNLABELED DEBT CASE STUDY

NORDEA UNLABELED BOND IS TIED TO SLL PORTFOLIO

Context: The issuance from Nordea, a Scandinavian financial institution, provides it with proceeds to deploy for SLLs it undertakes (aligned with SLB Principles) – though with limited public visibility into the SLLs the proceeds are enabling.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|---|--------------------|----------------------------|----------------|----------------|-------------------------------------|
| Unlabeled bond issued to fund SLL portfolio | €400mn (Sept 2022) | 3yrs and 5yrs (4 tranches) | None disclosed | Self | ISS on framew ork and SLL assets |

Criteria for Inclusion in SLL Portfolio

- $\checkmark~$ Aligned with SLL principles for the issue year by relevant organization (LMA, APLMA, LSTA)
- ✓ Positive contribution to at least one mitigation-related impact objective
- \checkmark Material and ambitious KPIs and SPTs as assessed by external reviewer

Exclusions

× Excludes financing of nuclear or fossil fuel energy generation or operations

Strengths:

- ✓ First-of-its-kind deal by a bank linked to Sustainability-Linked Loan Funding Framew ork, but bond itself is neither UoP nor SLB
- ✓ SPTs, risk assessment, eligibility, and evaluation are all specific to underlying clients and projects

- → Proceeds earmarked by Nordea to SLLs aligned with SLB Principles but not included in green loan portfolio and subject to general critiques of SLLs
- \rightarrow Unclear visibility (including for penalties) into underlying loans

3.6 | ALTERNATIVE AND UNLABELED DEBT CASE STUDY

ENEL ISSUES WORLD'S FIRST SDG-LINKED BOND

Context: Enel added to its list of sustainability-linked financing by issuing the world's first general corporate purpose bond linked to Sustainable Development Goals (SDGs), the global sustainable development targets promulgated by the United Nations.

| Туре | Amount | Maturity | Penalty | Underwriter(s) | External Reviewer(s) |
|---------------------------|---------------------|----------|-------------------------------|---|------------------------------|
| Unlabeled SDG-linked bond | \$1.5bn (Sept 2019) | 5yrs | +0.25% for not meeting SPT | Bank of America, Citi, BNP Paribas, etc. | DNV audit of energy capacity |





Strengths:

- ✓ First-of-its-kind issuance
- √ High investor demand: almost 3x oversubscribed
- ✓ Aligned with Enel climate and energy ambitions

- \rightarrow Only one SPT referencing SDGs
- → No alignment with existing framew orks (such as ICMA), leading to low requirements
- → Highly dependent on existing credibility of Enel sustainability strategy

RECAP: SUSTAINABLE DEBT CASE STUDIES

| Issuer Type | Case Study Issuer | Size | First Issuance | Strengths | Concerns |
|---|----------------------|----------|-------------------|---|--|
| Use-of-Proceeds | EIB | €70bn | 2007 | Exceptional transparency, aligned with EU Taxonomy | Less external assurance than peers |
| | Bank of China | \$489bn | 2016 | Consistent and regular reporting, external assurance | Limited project transparency and unclear distinction on new or refinancing investment |
| Sustainability- Linked Bonds (SLBs) | Eni | €2bn | 2021 | High investor demand, issue penalty raised, material improvement vs BAU | Target choices and timelines, not aligned with major investments |
| | Enel | €1.5bn | 2023 | High inv estor demand, aligned with EU Taxonomy, SBTI-certified net-zero target | Suggestion that SPT will be missed, narrower KPIs are less relevant |
| | Enbridge | \$1bn | 2021 | High investor demand, disclosed sustainability strategies | No absolute emissions or renewable capacity SPTs |
| Sustainability- Linked Loans | Shell | \$10bn | 2019 | Externally verified, reportedly linked to Shell corporate target | Low transparency as SLL |
| | Petrobras | \$1.25bn | 2022 | Separate commitment to OGMP 2.0 | Low transparency as SLL and corporate targets reportedy achieved at issue |
| (SLLS) | Div ersified | \$1.2bn | 2022 | Separate commitment to OGMP 2.0 | Low transparency as SLL |
| Transition Debt | EBRD | €1.1bn | 2021 | Criteria for Paris alignment and exclusion | No external review and limited project-specific transparency |
| | Snam | €300mn | 2022 | Alignment with EU Taxonomy and OGMP 2.0, improved f ramework ambition | No Scope 3 reporting/targets, slow and limited capex deploy ment, unclear energy transition strategy |
| | Repsol | €1.25bn | 2021 | Includes Scope 3 in SPT, strong climate ambition relative to peers | Low investor demand, non-transparent KPI and no framework alignment |
| | BapCo | \$2.2bn | 2023 | NOC leadership on transition finance, external experts | Limited coverage of Scope 3 target, limited disclosure on financing terms and strategy |
| | Blue Bond | \$364mn | 2021 | Debt-for-conservation innovation, insurance | Highly complex structure, dependence on Belize fiscal health |
| Blended Finance | Rhino Bond | \$150mn | 2022 | Payments contingent upon certified success (on track) | Highly complex structure, unclear risk mitigation |
| | Forest Bond | \$29mn | 2018 | Further expansion expected, strong state agency buy-in | Limited transaction size, highly complex structure |
| Alternative and | Nordea | €400mn | 2022 | First-of-its-kind to fund SLLs | Unclear visibility into underlying loans |
| Unlabeled | Enel (SDG) | \$1.5bn | 2019 | High investor demand, corporate alignment | Only one SPT referencing SDGs, no framework alignment |

4 | TAKEAWAYS

TAKEAWAYS:

FIRST STEPS FOR FINANCING METHANE ABATEMENT

TAKEAWAYS FOR METHANE ABATEMENT

This introduction to sustainable debt is intended to inform forthcoming work on how sustainable debt structures might be used for methane abatement, particularly at resource-constrained NOCs.

→ Follow-up research will explore methane abatement finance structures in greater detail.

Each of the major sustainable debt categories have advantages and shortcomings.

→ The following slide summarizes these features, which should be considered when evaluating approaches to methane abatement structures.

Methane abatement at NOCs presents a unique set of challenges.

→ Designing an instrument to do this will require further innovation that incorporates the four key ingredients for successful issuance (noted above as opportunity, due diligence, design, and reporting).

Key elements to consider for financing methane abatement include:

3



Importance of near-zero methane emissions ambition



risks often associated with emerging markets issuers Challenges around methane measurement, reporting, and verification Ensuring funds are directed towards desired uses

4



Scaling demand to reach necessary deal size and

structure



Credible stakeholder engagement

SUITABILITY OF FINANCIAL INSTRUMENTS FOR NOC METHANE ABATEMENT

The applicability of sustainable debt instruments varies with respect to financing NOC methane abatement.

| Instrument | Potentially suitable characteristics | Likely challenges |
|-----------------------------------|---|--|
| Use-of- Proceeds (GSSB+) | Limits finance to eligible activities only Transparent disclosure and verification Well-developed, already commercial structure | Institutional exclusions against lending to fossil fuels Difficulties with defining and ringfencing eligible activities for methane abatement Traditional UoPs do not typically require organization-wide transformation strategy Harder to deploy for initiatives with less visible, smaller project pipelines |
| Sustainability- Linked Bonds | Provides flexibility for approaches to methane abatement O&G companies have already issued SLBs Multiple, clear KPIs can highlight progress | Less visibility and transparency of funds' deployment for methane abatement Requires more ambition and meaningful penalties than most SLBs so far Lack of methane-focused KPIs to-date |
| Sustainability- Linked Loans | O&G companies have already issued SLLs, including NOCs Flexibility in loan size, structure, and disclosure Closer collaboration/relationship betw een NOC and lender(s) | Significant lack of transparency across all deal aspects Unlikely for private lenders to require methane MRV Does not typically require organizational commitments/transformation |
| Transition Debt | Enables lending to O&G, including NOCs Typically requires Paris-aligned transition plans and investments Ability to blend UoP/SLB elements: restrictions on eligible activities (could require methane MRV), multiple KPIs, etc. | NOCs typically lack Paris-aligned transition plans, targets, and investments Transition finance framew orks still a w ork in progress Similar pitfalls of UoP/SLB elements: lack of ambition, defining eligible methane abatement activities, limited external stakeholder support, limited transparency, etc. |
| Blended Finance | Specifically aimed at development of emerging markets Range of tools and creative structures with existing track record Strong stakeholder buy-in fosters transparent reporting (and often, achievement) of impacts and financed activities | Complex to structure, resulting in longer development time and higher costs Requires buy-in of multiple, credible, and (preferably) impact-oriented stakeholders Low quantum of capital dedicated to scaling blended finance tools Typically needs DFIs and donors to originate, lead, and anchor transactions |
| Alternative and Unlabeled Debt | Tailoring financial tool to the nuances of the challenge More attractive to NOCs with limited exposure to public markets Faster and more flexible to structure | Flexibility allows for low-integrity approaches Too rare to illustrate best practice |

DESIGNING HIGH-INTEGRITY NOC METHANE INSTRUMENTS

Designing a sustainable debt instrument to finance methane abatement at resource-constrained NOCs will require further innovation that incorporates the key elements for a feasible and high-integrity issuance.

→ No instrument in its current form comprehensively addresses the nuances of the challenge, requiring stakeholders to design and implement transactions that enable real-world outcomes.

| Key Design Element | Approach |
|--|---|
| Near-zero methane emissions ambition | Design sustainability provisions to drive real-world emission reductions aligned with the Paris Agreement (near-zero methane and flaring targets). |
| De-risking investments in emerging market NOCs | Enable access to finance for NOCs in emerging markets that often face elevated credit, currency, political, and regulatory risks. |
| Methane measurement, management, and transparency | Define terms of finance around implementation of best-in-class, transparent disclosure of methane measurement, reporting, and verification (MRV), such as through OGMP 2.0. |
| Eligible uses of financing | Use appropriate labels, improved company and deal disclosures, investor due diligence, and market oversight to ensure NOCs use funds for achieving stated and eligible methane emissions reduction goals. |
| Size and structure of issuance | Structure financial instruments to support methane abatement activities with a range of capital volumes and ROIs. |
| Credible stakeholder engagement | Engage financial, government, industry, and 2 nd and 3 rd party stakeholders as appropriate to ensure credibility of NOC methane abatement efforts. |

Thank you!

Accompanying Report:

Financing Methane Abatement: Report on Sustainable Finance Instruments

Additional Resources:

- EDF <u>Climate Insights Hub</u>
- EDF <u>Activating National Oil Companies for Climate Progress</u>
- Plugging the Leaks: An Investor Guide to Oil and Gas Methane Risk

Contact:

Andrew Howell, <u>ahowell@edf.org</u>



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| 19 | Enbridge | Enbridge Sustainability-Linked Bond Framework ISS Second Party Opinion: Sustainability Quality of the Issuer and Sustainability-Linked Bonds |
| 21 | Shell | Shell Press Release on revolving credit facility Shell Our Climate Target webpage The Telegraph Barclays Loan to Shell Article Loan Connector: Shell seals \$10bn SLL |
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| 23 | Diversified | Diversified Press Release on SLL Diversified SLL Amendment Fitch Press Release on Diversified SLL SPO Diversified 2021 Sustainability Report |
| 25 | EBRD | Sustainable debt frameworks and explainers Framework for Green Transition Bonds Info Sheet |
| 26 | Snam | Snam sustainable debt frameworks, reports, 2nd party opinion ISS Second Party Opinion on Sustainable Finance Framework Climate Action and Transition Bonds. Report 2022 Snam Nov 2023 Press Release on 2nd EU-Aligned Transition Bond IEEFA When Net-Zero Means Not-Zero Report |
| 27 | Repsol | Green Bond Framework (original) Second Party Opinion On The Sustainability Of Repsol's Green Bond Natixis Note: Repsol successfully issued its inaugural sustainability-linked bond ISS Second Party Opinion: Sustainability Quality of the Issuer Transition Financing Framework Carbon Intensity Indicator |

3.1 3.2 3.3 3.4 3.5 3.6

4 | TAKEAWAYS

SOURCES

| Slide | lssuer/Instrument | Resource |
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| 30 | Belize | Case Study: Belize Blue Bonds for Ocean Conservation WTW-designed parametric solution protects Belize's blue bond debt servicing from climate disasters Belize Blue Bonds 2023 Impact Report IMF Debt for Climate Swaps Report |
| 31 | Rhino | <u>Wildlife Conservation Bond Press Release</u> <u>GEF Wildlife Conservation Bond Presentation</u> <u>Dec 2023 Rhino Bond Implementation Status and Results Report</u> |
| 32 | FRB | Blue Forest Conservation website: Forest Resilience Bond Blue Forest Forest Resilience Bond video 2022 FRB Impact Report EPA FRB Structural Design Report |
| 34 | Nordea | SLL Funding Framework Sustainable Funding Report 2022 Investor presentation: Sustainability linked loan funding framework ISS External Review: Sustainability Quality of the Issuer and Nordea SLL Funding Framework |
| 35 | Enel | Enel's General Purpose SDG Linked Bond - Context and Principles |